

OFFERING PROPOSAL



**HYBRID EVENTS PACKAGE WITH INTERACTIVE
APPLICATION FOR ONLINE PARTICIPANTS**



"Redifining ideas from strategy to delivery."

Denpasar, April 21st 2021

With all the respect,

The Hybrid Meeting concept has become a trend lately. We offer a system that supports interactive hybrid meetings services for events and ceremonies such as weddings, company or familial gatherings, corporate meetings, international conferences, or other special events that want to be held in hotels or villas. With this proposal, please allow us, **B3 CONSULTING** to submit the design and offer of a web-based application as follows:

Project Information:

Project Name: Hybrid Meeting Package with Interactive Application for Online Participants

Platform: Web Based (Mobile Friendly)

Server : Cloud-Based Server

*Web Based (Mobile Friendly) is a website-based application system that can be used multi-platform and can be accessed properly through various types of devices.

Sincerely,

I Wayan Aradeya Gasena
System Development



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I. INTRODUCTION

CV Bhakti Bentara Bumi, abbreviated as B3 Consulting is a subsidiary of **JMM Consulting**. Our core of work is to provide clients with comprehensive strategies through consulting services beginning with close analysis of their business. Our experts in hospitality, and Our senior health care service managers, clinicians as well as experienced technical advisors have established B3 Consulting as a top analytical specialist in the ecosystem of hospitality, medical industry and system digitalization to support with more than 20 years experience managing and operating national and international standard hotels, property and hospitals in Indonesia.

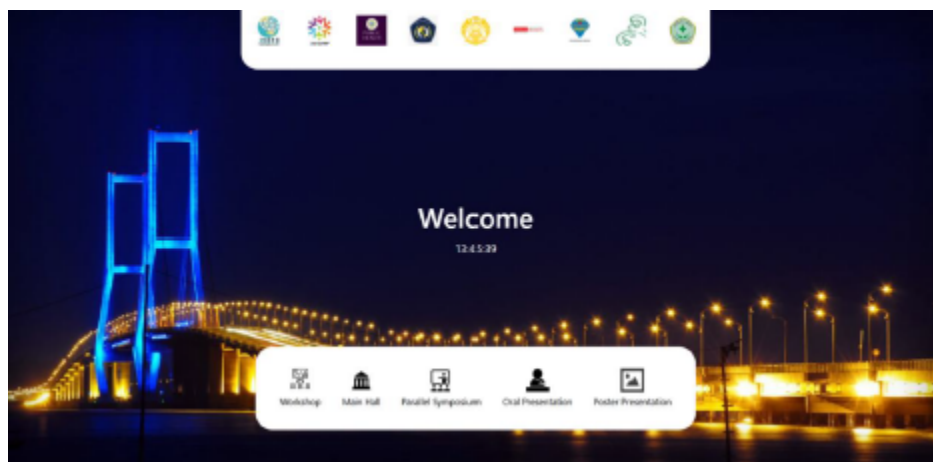
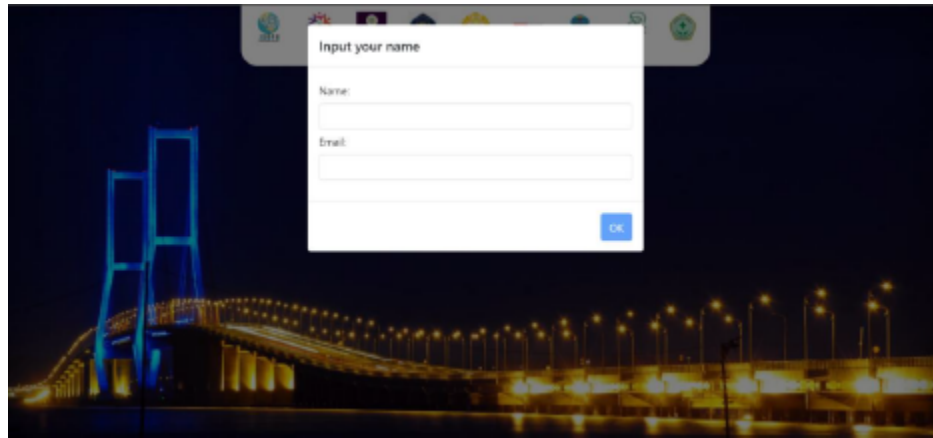
We also provide onsite or hybrid event management services for ceremonies such as weddings, company or familial gatherings, corporate meetings, or other special events that want to be held in hotels or villas. Our services will assure the finest hospitality for your events, from dining arrangement, cuisine, location, and event planning. Not only the event itself but health provision in case of emergencies such as health facility and protocol is also comprised within our service.

II. SYSTEM DESCRIPTION

Beyond onsite events, we realized that hybrid meeting technology is becoming an essential tool for the condition nowadays. So we also accommodate hybrid events which becomes an added value for our service. The hybrid event is defined as events run through **both onsite and online locations** within the same designated time. For the online service, our team provides a **specialized system and/or application** that will **guide and manage** the hybrid event scheme.



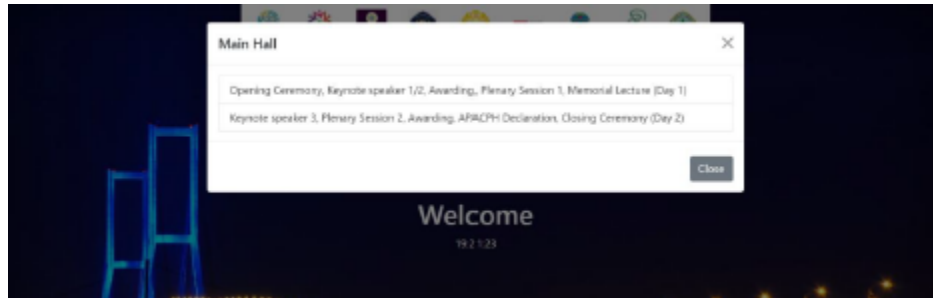
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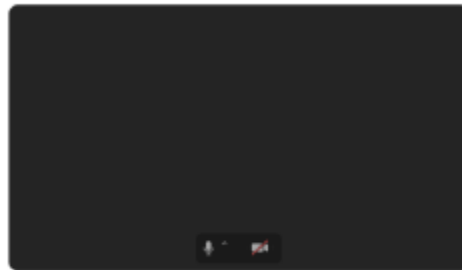
The system itself will be **interactive** and satisfactory for all participants to be indulged in the event despite the location. Additionally, our online conference service also includes the provision of **multiple virtual room** services for an event that needs different topics or groups of people. If you click each of the **Zoom Link** links available in the virtual room, you will be directed to join the events streamed. Remember to join the events according to their respective event time. Otherwise, the room will not be joinable.



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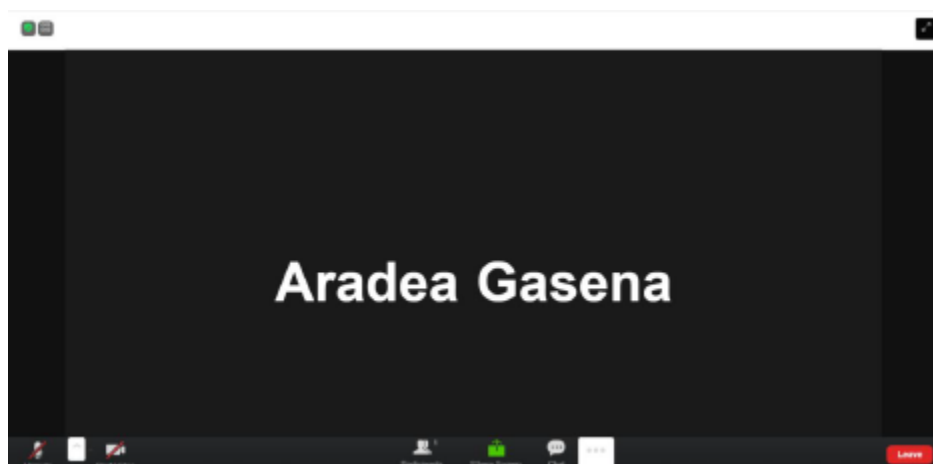


Join Meeting



Join

As for the flow of the online event itself, you do not need to worry about technical disturbance because our team will **supervise and direct clients and participants** regarding the technical controls and the event flow to prevent redundant errors.





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III. PACKAGE DETAILS

	Premium	Deluxe	Ultimate
Interactive Conference System	✓	✓	✓
Customized Background and Design of the Application	✓	✓	✓
Conference System Guidebook	✓	✓	✓
Number of Online Participants	Up to 100	Up to 200	Up to 500
*Meeting Host Management	×	✓	✓
Breakout Rooms	×	✓	✓
(One-Page) Event Website Landing Page	×	✓	✓
Suitable For:	Small to Mid - Scale Business Event	Corporate Meeting/Summit	National or International Conference
Price / Event (IDR)	5.499.000	7.999.000	9.999.000

Terms & Conditions:

- *The client bears the transportation and accommodation costs of the onsite host technical team **outside** of the package price.



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- Client has to provide sufficient internet connection for the meeting host. We don't take responsibility for bad internet connections.
- The package price above **does not include** audio visual service (ex: sound system, projectors, OBS provider) to support the procession of the event. We can provide those services with additional charge.
- We always open for special or additional requests beyond the requirements listed in the three packages above.
- Payment terms consist of 50% Down Payment that must be paid **1 month** before the D-Day. And 50% of bill settlement that must be paid **two days** before the D-Day.
- We will start adjusting the system according to your event information/topic/theme after we receive the Down Payment. Clients have 1 chance of revision that must be given **2 weeks** before the D-Day.



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